



2 WAYS TO CRAFT YOUR SCHEDULE TO MAXIMIZE YOUR HOURLY RATE

ONE

Give the business the hours they want without question, even if it is gruelling at times!

I know right. Super Simple. But the thing is, you must ask questions of the people that make the schedules and/or management. This interest in the success of the business will build a rapport and soon you would have nurtured a relationship that gains you access to more earning potential!

At every job there are those sweet shifts that historically bring in a lot of cash for tipped employees! Building that rapport and showing up when it is hard gets you first dibs for those coveted shifts everyone wants!

Anticipating the business needs and volunteering yourself for the not so savoury shifts allows you to appear as having completely open availability when in fact you just gain first-hand knowledge of when you will be scheduled so that you can plan your time off in advance.

When you constantly show up more frequently than your peers, you build a bank with upper management where your requests for time off or leaving early are considered priority. There may even be an opportunity for you to not have to request many of the times because of the rapport you have built and because maximum employee hours are always considered by any business. Therefore, when you obviously volunteer for numerous hours and cuts are to be considered you often are presented with a choice to be cut or to stay and make more money.

TWO

Ok, let's say you have mastered the art of number one. Now it is time to master your art form in hospitality. It is important to develop your own efficiency measures regardless of if trained or taught to do them. When you consider the following questions, provide answers that have tangible solutions.



- Ask yourself, how can you finish your duties as a tipped professional much faster without compromise to quality?
- How can you work ahead of yourself and maximize the time where you aren't as busy?
- How can you build a teammate situation, where working together makes you both more efficient?

Also consider that when you choose to eat, it should not hinder your ability to work efficiently. Be open to bringing something from home to make you more efficient if your workplace does not provide it. Help others who may not be as efficient as you, especially when it is easy to allow them to benefit from your efficiency measures! This could lead to reciprocity you do not expect when you most need it.